

REAL ESTATE CAREER

WADDELL REALTY INVITES YOU TO CONSIDER JOINING OUR WINNING TEAM OF HIGHLY PROFESSIONAL REALTORS:

Our in house Career Development Center provides you with professional training.

Our Waddell Realty School of Real Estate offers pre-license classes to those needing licensing.

Careers are available in Residential Sales, Commercial Sales, Leasing and Property Management.

WADDELL'S UNIQUE "CAREER DEVELOPMENT CENTER"

Waddell Realty School of Real Estate is pleased to offer Pre-Licensing, Post-Licensing and Continuing Education classes approved by the Georgia Real Estate Commission.

Take our computer based program at your convenience and in the privacy of your home or, if you wish, you can make use of the computers in our conference room to avoid "in home" distractions.

We provide all the information you will need to prepare for the Sales Agents License Exam. This extensive 75 hour course covers Property Evaluation, Real Estate Law, Understanding Sales Contracts and Real Estate Finance, among many other interesting real estate subjects.

No waiting for the course to begin, no conflict with your work schedule. You control your progress in the luxury of your home. Set your own pace as long as you complete the course within six months of the day you purchased the disk and text. For more information, please call Donnie Baggett at (706) 653-1400 or email him directly at dbaggett@waddellrealtyco.com.

For answers to more questions, visit our F&Q's page.

WADDELL REALTY SCHOOL OF REAL ESTATE

Our "Career Development Center" is at the very heart of our company's dedication to earning your confidence and trust. We are extremely proud of our agents' commitment to excellence by providing "value-added services" for our buyers and sellers. Our motto is "Simply The Best" and in order to be Simple the Best, we established our very own

Waddell Realty School of Real Estate.

Our "In House School" offers real estate education by the latest technology such as on-line courses, CD Rom courses, and traditional classroom courses, taught by our state certified professional instructors. We are especially proud of our agents, who strive to be the best by attending classes and becoming certified in various professional designations, such as GRI (Graduate of Realtors Institute), CRS (Certified Residential Specialist), ABR (Accredited Buyer Representative), and many other designations in other specialized fields. Why do our agents, who are already professionals, choose to attend these classes? The reason is to provide the highest level of service to our clients by improving our skills, our knowledge, and learning to use the very latest technology.

Real Estate Program Objectives

Licensing courses are offered to the general public to satisfy the educational requirements for and by the appropriate jurisdictions. The content coverage is guided by state licensing requirements and designed to provide a quality educational preparation for licensed activities in the Real Estate business. The primary focus is on providing the knowledge, skills, and abilities needed to protect the public in its dealings with Real Estate professionals. The course is designed to take a student through the background knowledge of the subject to a level of knowledge that is acceptable to operate in a professional manner in the industry. To meet these overall objectives, the course of study will cover; (among others):

- a thorough understanding of the legal underpinnings of Real Estate practice and a working knowledge of specific relevant laws and regulations.
- working knowledge of the principles and practice necessary to engage in the Real Estate business.
- an appreciation for and a thorough knowledge of the responsibilities owed to customers, clients, and other professionals in the Real Estate business.

Continuing education courses are offered to licensees to enhance their professionalism, their fostering the protection of the public, by:

- acquiring new knowledge, skills, and abilities relevant to the conduct of their duties.
- refreshing their knowledge of core principles and practices.

- advancing their knowledge of selected advanced topics, and
- acquiring updated knowledge of content topics that change over time.

The acquisition of this information is provided in the context of an educational methodology insures that the material is:

- understood at a conceptual level
- able to be used in a fluent manner by the learner
- able to be applied to practical situations

Finally, the courses are designed to document the attainment of mastery and evaluated objects quantitatively to insure that transfer of knowledge actually occurs.